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## The Benefits of an International Career



**CAREERS IN  
EVERY DIRECTION**  
EXCITING OPPORTUNITIES ABROAD WITH CHANGE

**ICAEW Recruitment Fair**

**October 26th 2011**

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## Agenda

- Introduction
- Benefits of an International Career
- Recent Success Stories
- Overview of Change Recruitment Group
- Testimonials

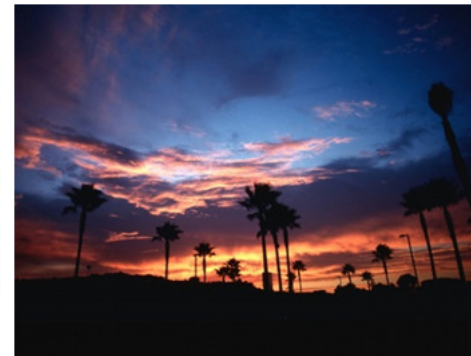
**GOING UP  
IN THE WORLD**

**GREAT CAREER OPPORTUNITIES WITH CHANGE**



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## The Benefits of an International Career



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## Money

- Understanding “market rate”
- Salary packages around the world
- Benefit from lower tax rates (or no tax at all!)



**THEIR LOSS, YOUR GAIN**  
FIND THE PERFECT ACCOUNTANCY JOB WITH CHANGE

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## Work Experience

- Opportunity to experience new sectors
- Work in a new culture / office environment
- Learn new methodology and local regulations
- Benefit from continued training and development



**CELEBRATE A NEW  
CAREER WITH CHANGE**

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## Lifestyle

- Change of pace
- Work/life balance
- Travel
- Expat lifestyle
- New culture
- Languages
- Leisure time / Activities



**GO THE DISTANCE  
WITH YOUR CAREER**

EXCITING CAREER OPPORTUNITIES WITH CHANGE

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## Career Progression

- Quicker progression in some regions
- Make your CV more competitive
- Exposure to new sectors
- Sought-after regional experience
- Diversify your experience
- Opportunities when you return home

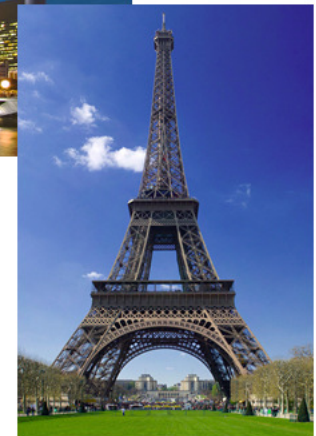


**DO YOU FEEL LIKE A  
FISH OUT OF WATER?**  
FIND THE PERFECT JOB WITH CHANGE

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## Recent Success Stories

- **Audit Seniors** – Malta, Edinburgh, BVI, Channel Islands, California, Belgium, Australia, New Zealand, Chile, Glasgow, St. Kitts, London, Botswana, Dublin, Luxembourg, Hong Kong, Germany, Bermuda, France, Beijing, Vancouver
- **Audit Managers & Senior Managers** – Belgium, Dublin, Botswana, Australia, Bermuda, Qatar, Sweden, Chile, London, Tanzania, St. Kitts, South Africa
- **Tax** – Luxembourg, Tanzania, London, Singapore, Bahrain, Australia, Dublin
- **Insolvency/Restructuring** – British Virgin Islands, Australia, Bermuda, New York

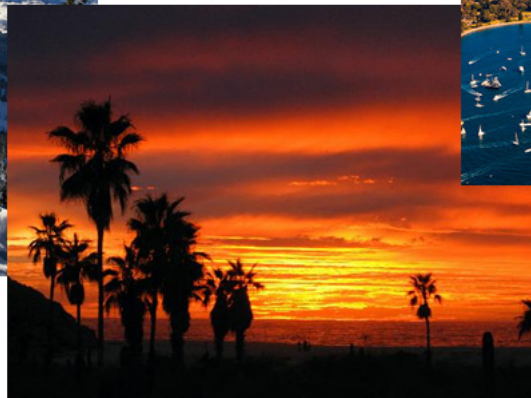




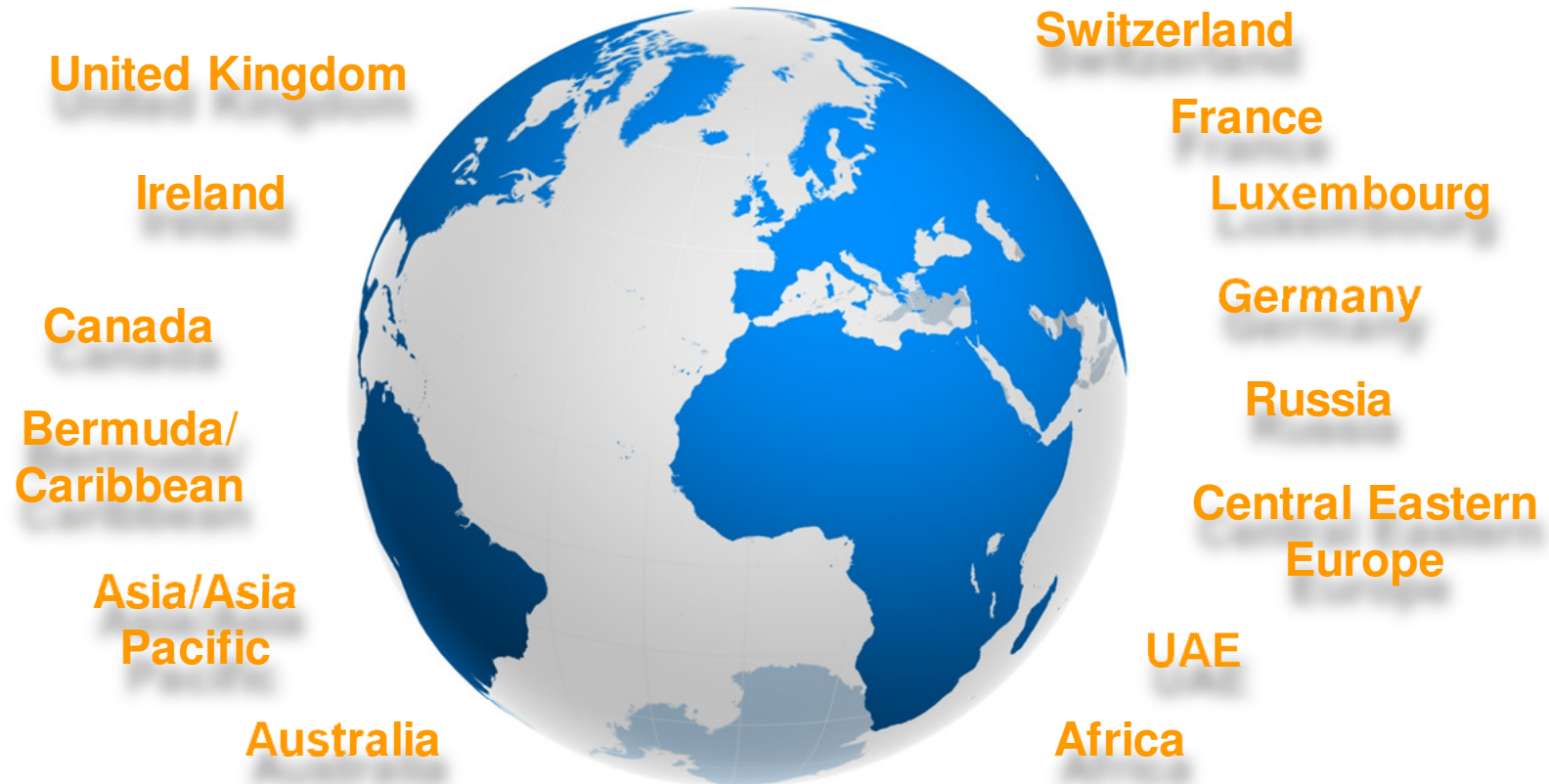
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## ...More Successes

- **Forensics** – Singapore, Shanghai, Hong Kong
- **Financial Services** - Real Estate Finance Manager (Edinburgh), Legal Counsel (Luxembourg), Fund Accountant (Luxembourg & Channel Islands), Performance Analyst (Edinburgh)
- **Internal Audit** – Australia, Dubai, London, Amsterdam (Multinational Logistics Company), Switzerland (International Tobacco Company), Germany (Leading Engineering Company)
- **And a few others** – FRM Senior Consultant (Luxembourg), IAS Manager (Singapore), Advisory Director (Georgia), Audit Partner (Tanzania), Corporate Finance Director (Scotland), FDD Manager (Hong Kong)



**If you're interested in working in the following locations, we can help...**



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## International Division

- The UK's largest International Recruitment Consultancy
- 53 consultants in the division and growing!
- We recruit on behalf of:
  - Major Accountancy Practices
  - International Financial Services firms
  - Leading Commercial companies
- Specialist teams:
  - Accountancy, Oil & Gas, Financial Services, HR & Legal
- Specialist consultants:
  - Locations, languages, sectors
- We can help with Audit, Tax, Advisory, Internal Audit, Financial Services and more...
- We're always on hand to help!

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## Domestic Team

- Scotland's leading independent professional recruitment firm
- We recruit on behalf of:
  - Major Accountancy Practices in Scotland and the rest of the UK
  - Major Scottish Financial Services firms
  - Most of Scotland's blue-chip Industry companies
- We offer a consultative service incorporating:
  - Career guidance
  - Expert CV writing advice
  - Interview coaching
- We're always on hand to help!

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recruitment group

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An idea of who we work with...



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And many more....

## Testimonials

### What our placed candidates have said....

- Change International helped me on my relocation to the Netherlands. Their unconditional support, availability and professionalism, from the first contact until the follow up after my start date, are examples of what a Recruitment Consultant should be!
- I wanted to challenge myself by moving abroad. I spoke to a few different recruiters about this process, and in the end decided on Change to help me because my consultant was so helpful and the best person I'd come across.  
The decision for my move abroad was daunting, but my consultant made me feel really happy with my choices, and was brilliant at coming up with roles that suited me. They were informative, helpful, timely and professional. They arranged interviews and sent all sorts of useful information. They scheduled calls in also, to fit around me.
- I worked with Change International whilst searching for a change in career. My consultant demonstrated a high degree of expertise and knowledge within the industry. They provided useful information prior to each interview and followed up with detailed feedback. In addition, their style was open and inviting to questions (and expressed appreciation for them) and willingly gave their time to responding to questions thoroughly.
- My consultant is a hands-on recruiter who really cares about the individual they are placing - they follow up well and are able to find you the kind of job you want in the area you want it in!
- My consultant did a great job of organising a placement overseas which suited my career needs. They offered a personalised service, ensuring that all the things needed for my move were in order.

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- I decided that I wanted a career and lifestyle change, with a move of country as well as job. My consultant provided me with a range of options and discussed each option in detail which was a huge help to me eventually deciding to focus my search on the Channel Islands.

Once the decision on location was finalised, my consultant proceeded to provide me with various job specifications and set up interviews for the potential careers that interested me. They provided invaluable information and helped with detailed preparation prior to each interview and also followed up with detailed feedback after the interview.

They were very accessible during our time working together (even phoning during their holidays!), ensuring that our calls were scheduled at times that suited me and they were always very quick to respond to any e-mails or questions that I had. The companies that Change had contacts in were some of the leading global firms that I had previously only dreamed of working with. From working with Change I have found an excellent job and feel that their help and guidance was invaluable during this process

## **And our clients are happy too!**

- ...supplied me with several candidates on a timely basis and was involved in the process throughout and even after placement. I was very impressed with my consultant on this and would definitely recommend Change International.
- Change are a pleasure to work with. They took the time to understand my business needs; responded promptly to all queries and only ever sent me candidates who met my requirements well. My consultant is friendly and approachable, and I felt I could trust their 'gut reaction' on people. I hope to continue working with Change International in the future.





**THANK YOU**